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Two-Day Informant Development & Management

Date: September 8-9, 2025

Time: 0800-1700

COURSE DESCRIPTION:

This two-day (16-hour) course will focus on the methods of cultivation, development and management of informants.



Day One – Informant Cultivation and Development (STC certified #07499210)

Topics include methods of cultivation and development of informants in both the custodial and street setting, how to identify potential informants, the various types of Informants (including gang, jail and defendant informants), collecting intelligence during the development process, uncorroborated & unreliable information, entrapment issues, legal and liability issues, protection aspects, and “CAL WRAP”.

Each attendee will receive an Informant Operations Management Guide.



Day Two – Informant Management:

Once an informant is “signed-up” to assist with investigations, the responsibility and liability falls on the Informant Handler and their agency. Topics include informant management and decision making as a handler, reliability issues, operational management and safety from conception to conclusion, and debriefing informants. Additionally, report writing, testifying in court, administrative responsibilities including payment documentation, maintaining files, and letters of consideration will be covered. **Students will need to provide a vehicle for the hands-on experience as a handler during controlled informant operation scenarios.**



This is an excellent course for anyone involved in Corrections, Investigations, Supervisors, Custody Personnel, Patrol Officers and anyone who deals with informants or personnel working in a Prosecution Unit.

Law Enforcement & Corrections Only – Credentials are Required to Attend

INSTRUCTOR:

The instructor has over 30 years of investigations experience cultivating and managing various types of Informants. His assignments include: Street Narcotics, Major Narcotics, Weapons Interdiction, Gangs, Human Trafficking, and Sexual Violent Predator Unit. He was previously assigned to the Covert Operations Informant Network Unit (COIN) and is a State and Federal court recognized expert on Informants. For over 25 years, he has instructed Informant related courses and is a published author on Informant development and management.

TUITION:

\$240 (On-line payment required at time of registration)

LOCATION:

South San Francisco Police Department

ADDRESS:

1 Chestnut Avenue, South San Francisco CA 94080

PARKING:

Park across the street at the Civic Campus or on the street.

REGISTRATION:

Register online at <http://www.serratotraining.com/>

QUESTIONS:

Email info@serratotraining.com

This course Presented By
Serrato & Associates, Inc. In
Partnership with:



Santa Ana College

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